



ITSO Prices 2025-26

Membership

Any individual, or organisation with an interest in the development of interoperable smart media solutions, is welcomed as a Member of ITSO. Members have access to the ITSO portal for all technical information, along with groups and committees that they can attend to enable them to understand and influence the development and implementation of the ITSO Specification.

Any individual or organisation wishing to participate in an interoperable scheme using ITSO products must be an ITSO Member and hold an ITSO Operating Licence.

ITSO Membership fees are banded according to the type of Member and their level of business turnover. In the case of an organisation which is part of a larger company or group the total worldwide turnover of the group determines its membership category.

Schedule One: Membership Fees

Sector	Annual Fee
1) Transport Operating Sector	
<u>Turnover per annum:</u>	
- less than £50 million	£6,436
- £50 million and over	£12,868
2) Public Sector	
DfT	£96,448
Scottish Government/Welsh Government	£48,224
PTEs – Each PTE (Passenger Transport Executive)	£9,008
Local Authorities:	
<u>Population:</u>	
- Less than 500,000	£1,288
- 500,000 and over	£6,436
3) Supplier Sector	
Customer Media suppliers	£563
Supplier Member:	
<u>Turnover per annum:</u>	
- less than £5 million	£1,288



- £5 million and over	£6,436
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NOTES:

- Fees are payable for new membership applications within the year. Applications are processed according to the information provided by the applicant Member, which ITSO trusts is correct.
- Interest will be levied on any membership fee invoices issued in March 2025 which remain unpaid as at 30 April 2025. (Please refer to Clause 4.5 in the membership agreement in our communications regarding Membership Fees).
- Other fees and charges will be reflected in individual invoices as and when products or services are purchased. These will be subject to interest if they remain unpaid more than 30 days after issue.
- Existing Registered Suppliers will be invoiced for an annual fee of £2,702 in March 2025.

Operating Charges

The ITSO Specification identifies those involved in creating and accepting ITSO shells and products by using Operator Identities (OIDs). For this purpose they are divided into three groups which match the different roles that Members can perform.

1. ITSO Shell owner
2. ITSO Product owner
3. Service provider – e.g. service operator, product retailer or shell retailer

Should a Member that initially obtained a Product owner OID wish to become a Shell owner they will need to obtain and apply for a Shell owner OID too. Similarly, if a Service provider wishes to become either a Product owner or a Shell owner, they will need to apply for the applicable OID.

Annual fees are applicable on the 1st April each year for existing OID fees, and pro-rated to the end of the financial year (31st March 2026) for new OID fees.

Schedule Two: Operating Charges

	Annual Fee
Product owner	£181
Shell owner	£360
Service Provider	£95

ITSO Security Management Service (ISMS)

ITSO provides a central registration and key management service in the UK – the ISMS. The ISMS has an interface to a Member’s HOPS via their Asset Management System (AMS) to enable a Member to perform the following ITSO roles:

- ITSO Product Owners
- ITSO Shell Owners
- Operators/Retailers
- Collection and Forwarding Agents

Charges for ISMS usage apply to each of the above roles.

Schedule Three: ISMS Charges

	Notes	Annual Fee
AMS	1	£259
IPE	1	£181
Wildcard (FF) IPE	1 & 3	£563
ISAM Connection Fee (per ISAM)	2	
Tier 1 - Bus		£27.28
Tier 2 - Rail		£50.92
Tier 3 - Staging		£129.04

NOTES:

The charges for ISMS usage comprise:

1. Annual fees for new items (other than ISAM connection fees) will be charged on a pro-rated basis from commencement to the end of the financial year (31st March 2026). For example, starting 1 April 2025, you would be charged the full annual fee; for subsequent months (ie May, June etc), you pay 11/12th, 10/12th etc of the annual fee.
2. ISAM connection fees will be charged quarterly based on operational ISAMs associated to the ISMS at the start of the quarter, namely April, July, October and January. For example, an operator may have 1,000 operational Tier 1 ISAMs, so the charge will be $1,000 \times £27.28 \div 4 = £6,820$ charged each quarter (assuming the number of operational ISAMs remains at 1,000).
3. Wildcard IPE's can no longer be registered.



ITSO Secure Application Module (ISAM)

The ISAM has been developed to operate within the security architecture specified by ITSO in order to ensure that access to the ITSO shell and products is secure, and that loss-less end-to-end transactions are supported in any scheme complying with the ITSO Specification. It must be present in all ITSO-compliant equipment installed in the UK (except as defined in 'Part 11' circumstances).

ISAMs are sold by ITSO Ltd at the prices detailed below.

Schedule Four: ISAM Prices

Quantity	Unit Price
V4 ISAMs*	£109
H3 ISAMs	£131
I2F ISAM (HSAM, Perso, POST)	£392

**Due to be released in 2025. To be confirmed once stock is available.*

NOTE: Delivery will be calculated at point of order through the ITSO Portal.

Certification and Compliance

An organisation must be an ITSO Member in order to obtain certification for its products/services (criteria and fees as per Schedule One on page 1). It is the organisation's responsibility to ensure that they register correctly with ITSO before submitting equipment or making an application to obtain certification.

The costs of certification and compliance testing are largely based around daily rates (see Schedule Five) and test sessions are assumed to take place at ITSO's testing suite in Milton Keynes. For test sessions carried out at other locations, travel and accommodation expenses etc. will be re-charged at cost and agreed in advance.

Upon successful completion of testing, a draft certificate will be issued for review. Once this is agreed, and all outstanding invoices are paid, a final certificate is issued and published on the website. Any subsequent changes to a certificate, which involve no testing, will incur a certificate change administration fee on presentation of appropriate information.

Certificates remain displayed on the ITSO website until expiration or withdrawal, irrespective of current membership status.



Schedule Five: ITSO Certification Fees

	Notes	Supplier Members	Registered Suppliers
Certification testing (per day)	1	£1,283	£2,567
Use of testing suites (per day)		£327	£653
Certificate change admin fee		£327	£653
Other technical support (per hour)		£197	£395
Card Media testing (fixed price)	2	£450	£450

NOTES:

1. An invoice will be issued based on the estimate provided. This invoice must be paid before a testing slot can be booked. Any unused days will be credited; any additional days needed will be invoiced at the applicable rate once testing is completed.
2. Fixed price for testing of 250 CMD2 or CMD7 cards, or 500 CMD4 or CMD9 cards, which must be supplied to ITSO.

Should a Member cancel or postpone their booking for any reason, the Testing Fee shall be forfeited as per the table below:

Days prior to the scheduled test session start date	Percentage forfeit
91 days or more	NIL
61 to 90 days	25%
31 to 60 days	50%
15 to 30 days	75%
14 days or less	100%

- If the booking is postponed with new dates requested then the Testing Fee may be transferred to the new booking – this will be entirely at ITSO's discretion (e.g. if there is another Member ready to take the original booking).
- Should ITSO cancel a test session (other than for late/non-payment of invoices), the Testing Fee will either be refunded or a credit issued against the booking Member's account.
- Should ITSO postpone a test session (other than for late/non-payment of invoices), the Testing Fee will be transferred to the new booking without penalty to the Member.



Enhanced Services

Enhanced services for members involves additional consultancy to provide support in ITSO scheme delivery and management. This includes leveraging specialised knowledge and skills to assist members in successfully planning, implementing, and managing their ITSO projects, ensuring optimal outcomes and efficient service optimisation.

Determining the enhanced service support required is a tailored process that aligns with your membership needs. Our approach involves a collaborative assessment, considering factors such as the complexity of the subject matter, the depth of expertise required, and the anticipated duration of engagement.

Schedule Six: ITSO Enhanced Services Fees

	Rate
Subject matter expert	£865.00 per day